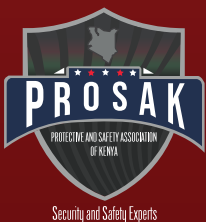




## EGS Security Company Profile

Promoting Excellence in Security &  
Safety Industry



Founder Member of Protective & Safety Association of Kenya  
(PROSAK)

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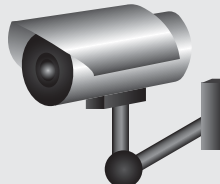
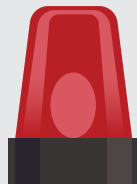
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## About us

**Enoma Global Solutions Limited** is a security firm that provides integrated and innovative security services.

We are leading in people development, organizational development, executive selection and Security Advisory Services in Africa.

Our firm has grown organically focusing on building a brand that stands for professionalism, quality and ethical practice. **Enoma Global Solutions Limited** is a Member of Protective and Safety Association of Kenya (PROSAK). The first ever Professional Security and Safety Association in Kenya.

We provide services including Highly Trained Security Staff, High Level Security Management Training Programmes, and Company Strategies in Counter Terrorism, Risk and Security Management Solutions to Businesses in Private Sector, Governments, NGOs, Organizations and Professional Associations.

We have extensive experience in Security and Safety, working in and consulting on a wide range of Security and Safety Services in Africa.

## Why Enoma Global Solutions

Every client who works with **EGSL** is guaranteed the following :

1. A Partner fully committed to your Organizational development.
2. A Deep Appreciation of the Security and Safety issues facing your business.
3. A concerned understanding of your spoken and unspoken Security & Safety Needs.
4. Tailor-made Security & Safety Solutions that result in tangible enhanced business performance.
5. Seamless world-class delivery throughout our engagement



## Vision, Mission and Core Values

### VISION STATEMENT

To be a leading Security Services & Risk Consultancy  
Training Firm in Africa.

### MISSION STATEMENT

To meet Clients Satisfaction through Professionalism.

### VALUES

Professionalism, Quality, Assurance, Honesty and Integrity

#### OURWORKING LINE

**Enoma Global Solutions Limited** success lies in the selection of its staff, partners, equipment and the developing of long term relationships with its clients in order to provide quality security services tailored. Our operations in the field are self-sustained allowing us to reduce management, shorten the line of communication with the clients and deliver responsive global security services and support.



## OUR SECTORS OF OPERATIONS

### 1. Specialist Security Staff

**EGSL** specializes in transforming the people, in order to leverage assets for greater business success and mutual growth.

We provide highly trained Security Officers for Organizations and give them Customised Security Training to match your Organizational needs. Today's business reality requires organizations to become increasingly more efficient in managing their human resources function.

Attracting, retaining and developing professional staff and keeping up-to-date with the latest technology can prove difficult and costly for many organizations.



### 2. Security Risk Assessment

**EGSL** conducts Physical Security & Threat Audit and Assessment on the client's property. Through this, the client will be guaranteed a truthful and unbiased view and full analysis of their actual physical security status. No security solutions are thus predetermined prior to the investigation phase and the thorough review of all gathered data.

All recommendations are based on the out come and then researched extensively. Through this assessment, the Client is able to make correct decisions for Organization.

### 3. Counter Terrorism Advisory Services

Counter Terrorism Strategy.  
Counter Terrorism Staff Training.  
Counter Terrorism Risk Assessment.  
Counter Terrorism Equipment.  
Counter Terrorism Updates.

EGSL has trained over 10,000 security managers in Kenya, Uganda, Tanzania, South Africa, cameroon, Ethiopia and Rwanda.



### 4. Business Loss Control Management Services

Loss control Management is an emerging trend in the retail and manufacturing industry that started over a decade ago and still continuing to evolve even more.

Most of the success stories behind leading supermarkets, manufacturers and retailers have had their success stories being contributed by, among others, Loss Control Management.

Many businesses start on higher note but before the narrative is complete the business starts falling down gradually or tremendously and before any salvage is done, it closes down before dawn.

Business owners keeps pumping in immense stock to their businesses/stores and are always concerned when the returns don't match the amount of capital pumped in.

This are concerns that loss control management-through the loss control managers try to solve. Loss control managers play a vital role in the businesses by ensuring adherence to procedures (SOPs) and policies on risk management, loss control, inventory management among others.

**This is how loss control management is categorized :**

#### **A. Double Checkers (DCs)**

This are loss control officers that receive and double check goods into the store/business. They are situated at the point of entry where goods are received and their sole purposes is to make sure that whatever the client(business owner) ordered is what is being delivered physically and in documentation. Someone might ask what is the risk involved in losing stock at the receiving bay?.

This among other irregularities associated with the receiving of stock is solved out by hiring a loss control company to prevent from happening and damaging the business at the long run.

#### **B. Front End Controllers**

This are personnel situated at the point of sale (POS) of a super market. Their main purpose is to oversee that the procedures and regulations relating to the point of sale are adhered to by the personnel involved in selling of goods (Cashiers). Their functions among others include: Dispatching of bulky stock and ensuring that whatever sold out in the receipt is whatever being issued out and in details from the Make to the Model and quantity sold out to the customers e.g. Fridges, microwaves, mattresses, TVs, Gym equipment's, washing machines etc.

#### **C. Camera Control Operators**

This is a very crucial department in the monitoring of the sales floor activities and the store rooms. Shrink-age (loss) of a greater magnitude and frequency occurs either on the sales floor or the store rooms. many of us have heard stories of people caught stealing in the supermarkets. This scenario happens daily in Kenya. The work of this section is to monitor customers and staffs that pilferage (steal) items. Staffs for example accounts for a percentage of losses incurred by a business. This might be through theft for consumption (foodstuffs) or usage (non foodstuffs).

Therefore the personnel try to monitor, prevent and solve such issues of theft in the premises.

#### **D. Floor Walkers**

Just like the cctv personnel ,this category of plain cloth staffs are always important in monitoring the movement of customers inside the supermarket in a bid to spot any sort of theft or mishandling/breakage of items in the sales floor.

They work hand in hand with the cctv personnel on the movement in the floor. So next time you go to a supermarket and try to steal, think twice.

#### **E. Stock Takers**

This category of staff selected from all sections carry out stock taking in the premises to ascertain the actual physical number of salable items in the sales floor and stores. This is in a bid to statistically know whether the quantity stock of displayed by the system tally with the physical stock counted.

There might be cases where the system shows a product is actually in surplus physically but in more cases the stock is always in negative i.e. the physical goods are lesser than in the system. So the big question is where does this negative good vanished to? This helps in the planning and re organizing of the stock movement for both short and long term objectives.





This are concerns that loss control management-through the loss control managers try to solve. Loss control managers play a vital role in the businesses by ensuring adherence to procedures (SOPs) and policies on risk management, loss control, inventory management among others.

## 5. Executive and VIP Protection

Executives, VIPs and Celebrities by incorporating our global resources and real-time intelligence. **EGSL** provides more comprehensive security options than typical bodyguard services. We maximize security to those under our protection by delivering and incorporating:

*Rapid agent deployment, 24/7 Threat Analysis for advance preparations and planning Real-time intelligence from a wide variety of global and regional resources, Liaison with local Police authorities and Government Officials, Ability to alter plans/routes at a moment's notice, Highly-trained and experienced professionals in VIP Protection.*

### Protecting Corporate Executives

*We've learned that most people do not like the "mob" effect of protection that seeks to smother or cover the protected person. Good protective work is seldom seen, but always present. **EGSL** agents are highly experienced in working with the VIP community, taking into account the unique style and specific needs of the person or people we're protecting. We are repeatedly hired to protect:*

*Executives may need protection from workplace violence issues relating to layoffs, terminations or disgruntled employees. Corporate heads may need to travel to dangerous or unstable environments. No matter the situation, **EGSL** has the solutions and experience to provide reliable protection for CEOs, Boards of Directors and other corporate leaders.*

*We help you create security strategies and deailed plans that deter and reduce threats. As needed, our Executive Protection Program can include:*

- Security Surveys
- Advance Team Deployment
- Deployment of VPSA Agents.

## "CATERING TO THE UNIQUE NEEDS OF VIPs & CELEBRITIES"

We've learned that most people do not like the "mob" effect of protection that seeks to smother or cover the protected person. Good protective work is seldom seen, but always present.

**EGSL** agents are highly experienced in working with the VIP community, taking into account the unique style and specific needs of the person or people we're protecting. We are repeatedly hired to protect:

- Famous Entertainers & Celebrities
- Instant Millionaires from Lottery
- News Correspondents
- Tourists & Diplomats
- Event Security
- Executive Security Drivers
- Executive Residential Protection
- Technical Surveillance Countermeasure (TSCM) Services





## 6. Hospitality Security Services!

While keeping people and property safe and secure is serious business, that doesn't mean a security officer can't also be friendly and helpful.

EGS Staff make a big difference by helping you feel more secure and safe as they understand your hospitality business well.

Professionalism, Integrity and Team work means a lot to EGS Staff. This is part of our core values..

EGS is fully committed to making your business better through minimising losses in the Hospitality Industry.

We provide services including Highly Trained Security Staff to Hotels, Restaurants, Lodges, and any other Hospitality Establishments..

We have extensive experience in Hospitality Security and Safety, working in and consulting on a wide range of Hospitality Security and Safety Services in Africa.

## 7. Security Electric System

Our automatic alarm system is triggered from a variety of sensors, such as magnetic door contacts, vibration sensors for the windows and infrared motion sensors. Other components include; Control panel and wall keypad for arming and disarming.





## 8. Security Patrol Dogs and Explosive/Drugs Detective Dogs

Sniffer dogs, also known as detection dogs, an integral part of EGS security, specialise in detecting specific substances such as explosives, narcotics, or other contraband. Their highly sensitive sense of smell makes them invaluable in environments like airports, SGR Terminus, large events, and border control.









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## MESSAGE FROM FOUNDER/C.E.O



**Dr. Enock Alumasi Makanga,  
DoD.**

With over 33 years' Experience, Enock provides business consulting and advisory to professionals and corporate entities that demand the very best in Africa. He is a prolific speaker, a Counter Terrorism and Security/Risk Expert. He has given keynote presentations at major conferences and workshops in Africa and overseas on technical subjects especially in Security Management and Counter Terrorism.

His 30 years of hands on experience in Security and Risk Management in Africa is gained from National Police Service Kenya, CID - Bomb Disposal Unit, Department of Justice Federal Bureau of Investigation (FBI) managing leading International Organizations as a Security Director, a change agent and motivational speaker. Enock provides tools and proven methodologies to remarkable results through making people appreciate change in an organisation. Enock is a highly qualified Security Counter Terrorism and Risk Professional in Africa.

He has headed Security as a Director in World Vision International, USAID, Sarova Hotels Group, XFOR Security Group UK, Fidelity Security Ltd, Kenya, CEO, GM Security Africa Uganda, and Presidential Security Adviser for First Family and currently the Managing Director **Enoma Global Solutions Limited**.

He is the Head of Training of International Police Association Kenya as well as a Member of International Institute of the Security UK. Enock is a Graduate of Daystar University Kenya, Makerere University Uganda, Management University of Africa Kenya, National Police College Kiganjo, Directorate of Investigations Academy South C and Kaneohe Marine Base.

**Dr. Enock Alumasi Makanga DoD, holds a Honourary Doctorate Degree from International Institute of Humanitarian Diplomacy USA and International College of Peace Studies  
Nairobi Kenya.**



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Enoma global solutions

